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## **VINDA INTERNATIONAL HOLDINGS LIMITED**

**維達國際控股有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock code: 3331)**

### **CONTINUING CONNECTED TRANSACTIONS**

#### **SUPPLEMENTAL ANNOUNCEMENT**

Reference is made to the announcement of the Company dated 22 December 2016 in relation to, among other things, the Asaleo Care Product Supply Agreement and the continuing connected transactions contemplated thereunder (the “**Announcement**”). Unless otherwise defined herein, capitalized terms in this announcement shall have the same meanings as those defined in the Announcement.

The Board would like to provide additional information to the shareholders of the Company regarding the pricing policies and mechanism in relation to the Asaleo Care Product Supply Agreement.

The price of each order under the Asaleo Care Product Supply Agreement will be negotiated and agreed between the parties with reference to prevailing market rates of the specific products concerned, taking into account considerations such as the product cost structure, the price level of similar products which are sold to independent customers and the historical prices of same products, or at rates similar to (or better to the Group than) those offered by the Group to independent third parties, subject to an overarching principle of any pricing being on normal commercial terms or better and in any event on terms no less favourable to the Company than those available when dealing with an independent third party.

The price that the Group would offer to independent third parties will be determined with reference to the overall profit margin of the Group and the average profit margin of identical or similar product. Almost all of the Group's sales are made to independent third parties and pricing for sales to Asaleo Group will be determined with reference to pricing for such sales. This enables the Company to effectively monitor and ensure that pricing for sales to Asaleo Group are on pricing (and others) terms no less favourable (or better) to the Group than those offered to independent third parties.

By Order of the Board  
**Vinda International Holdings Limited**  
**LI Chao Wang**  
*Chairman*

Hong Kong, 22 January 2017

As at the date of this announcement, the Board comprises:

*Executive Directors:*

Mr. LI Chao Wang

Ms. YU Yi Fang

Mr. Johann Christoph MICHALSKI

Mr. DONG Yi Ping

Ms. LI Jielin

*Non-Executive Directors:*

Mr. Jan Christer JOHANSSON

Mr. Carl Magnus GROTH

Mr. Ulf Olof Lennart SODERSTROM

*Independent Non-Executive Directors:*

Mr. CHIA Yen On

Mr. KAM Robert

Mr. TSUI King Fai

Mr. WONG Kwai Huen, Albert

*Alternate Directors:*

Mr. Carl Fredrik Stenson RYSTEDT (*alternate to Mr. SODERSTROM*)

Mr. Gert Mikael SCHMIDT (*alternate to Mr. JOHANSSON and Mr. GROTH*)